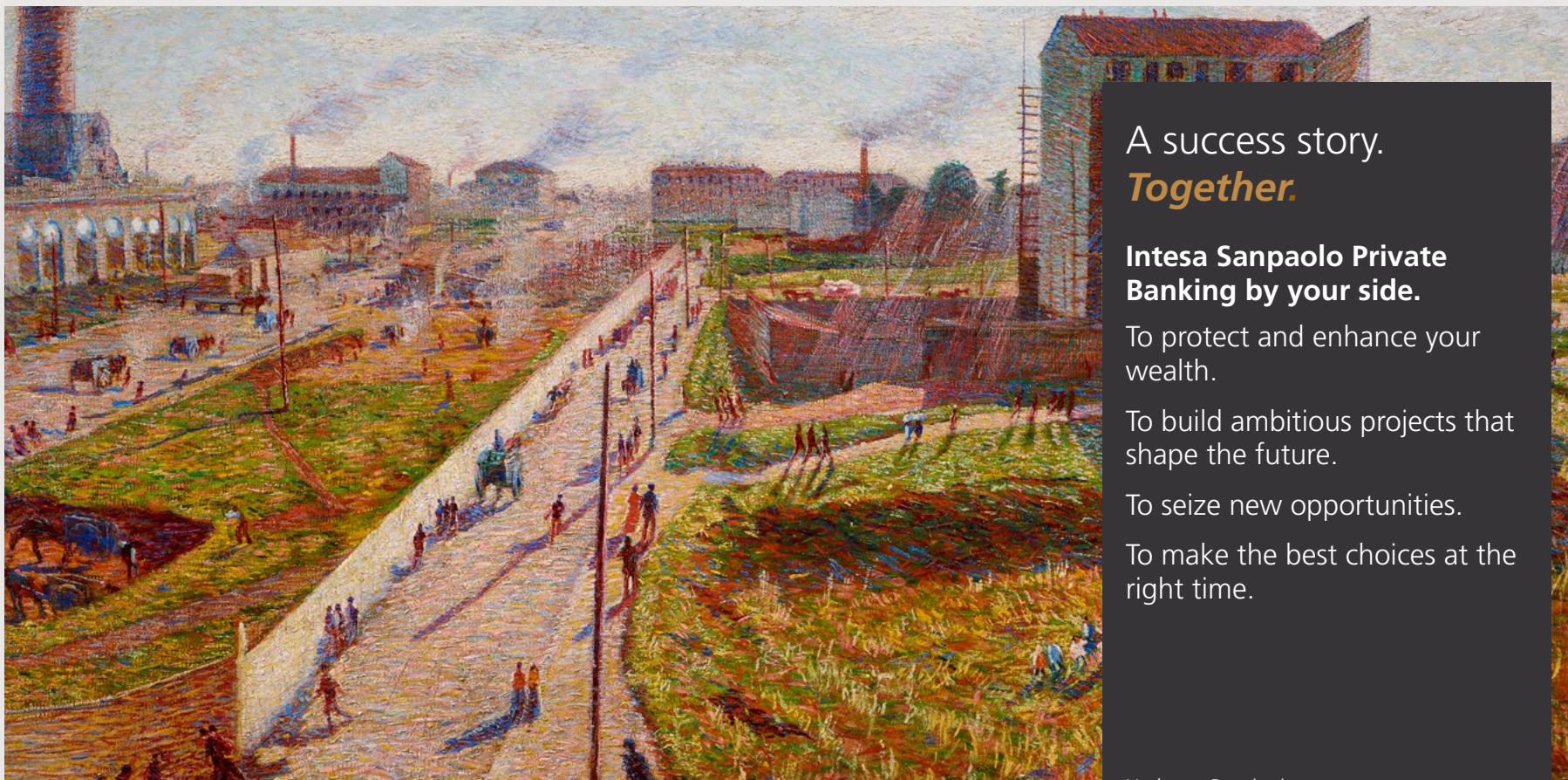




INTESA SANPAOLO
PRIVATE BANKING

A value-based Choice



A success story.
Together.

**Intesa Sanpaolo Private
Banking by your side.**

To protect and enhance your
wealth.

To build ambitious projects that
shape the future.

To seize new opportunities.

To make the best choices at the
right time.

Umberto Boccioni
(Reggio Calabria, 1882 - Verona, 1916)

Midday. Factories at Porta Romana,
1910, oil on canvas, 75 x 145 cm

Intesa Sanpaolo Collection
Gallerie d'Italia - Piazza Scala, Milan



Antonio Canova
(Possagno, Treviso, 1757 - Venice, 1822)

Dance of the Sons of Alcinous, 1790-1792
plaster, 141 x 281 cm



Fondazione Cariplo Gallerie d'Italia
Collection - Piazza Scala, Milan

With
a **leader**
everything
is easier



Solidity and security: the foundations of the future

We are the first Private Bank in Italy.

We are among the leading companies
in Europe.

We are part of the largest Italian
banking group.

Facts that matter.

With
a **leader**
everything
is easier

The Group

European scale
and key figures.

53.7 bln
Market Capitalisation¹

13.7%
Common Equity Tier 1 ratio²

64 bln
Shareholders' equity³

20.8 mln
Clients

13.6 mln In Italy	7.2 mln abroad
-----------------------------	--------------------------

Data as at 31 December 2023.
(1) At 29 February 2024
(2) Fully phased-in.
(3) Including net income.

A Bank devoted

To the needs, resources, objectives and aspirations of high-profile clients.

155 bln
in Assets Under Management

di cui
74.91 bln
Assets Under Management
HNWI and UHNWI

47,704
Family groups¹

1,051
Private Bankers

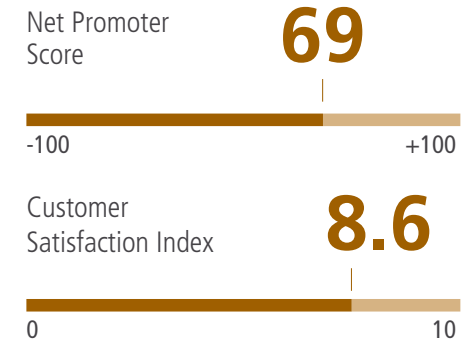
145
Branches²

24.4%
Common Equity
Tier 1 Ratio

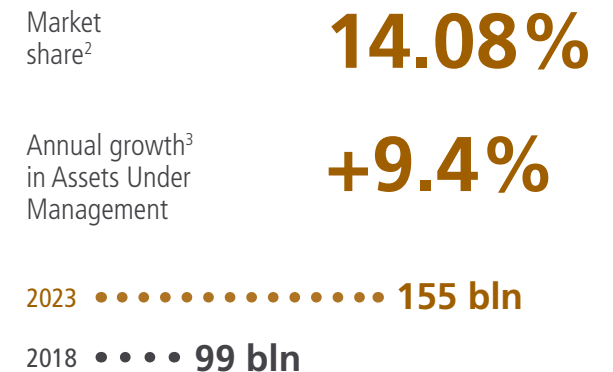
Data as at 31 December 2023.
(1) Number of family groups with AUM in excess of € 250k.
(2) of which 51 sub-branches.

The undisputed value of leadership

Customer Satisfaction¹



Market share and growth



(1) 2023 survey of Intesa Sanpaolo Private Banking clients.

(2) Source: Data obtained by comparing the assets under management of Intesa Sanpaolo Private Banking as of 31 December 2023 with the total market served by Private Banking in Italy (AIPB).

(3) Annual growth: CAGR. Figures for 2018 and 2023 are as of 31 December and are taken from the respective annual reports.



Ettore Tito
(Castellammare di Stabia, Naples, 1859 - Venice, 1941)

Sail Boats, 1910
oil on canvas, 80 x 166 cm



Intesa Sanpaolo Collection

An essential
reference
point
to add value
to your
wealth



Together horizons are never boundaries

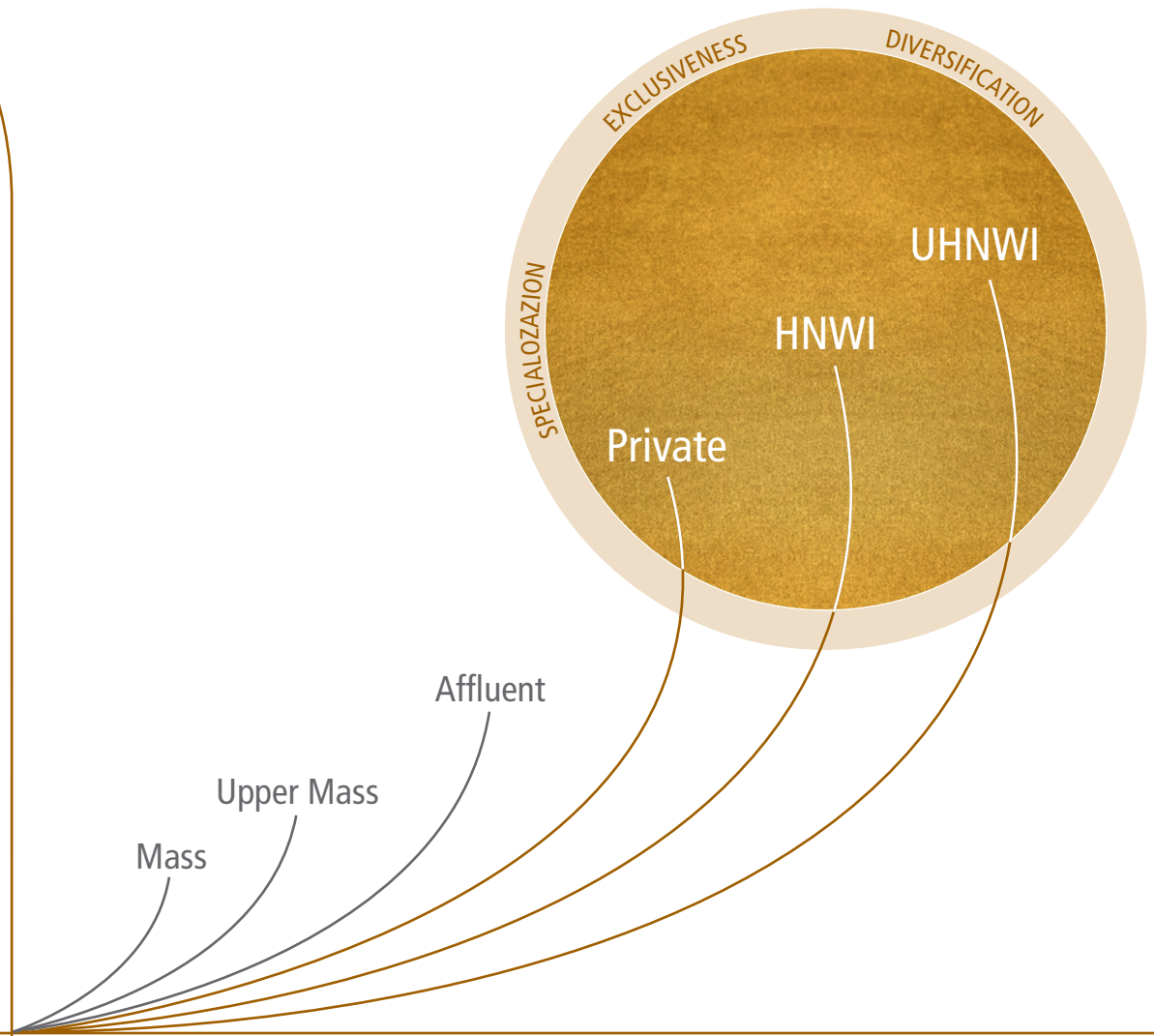
Looking beyond, ahead of others,
is in our DNA.

Together, we can pursue ambitious
growth targets and identify the best
options to realise your future plans,
guiding you every step of the way
with a global and intergenerational
approach.

An essential
reference
point
to add value
to your
wealth

We have
always looked
after the most
discerning
Italian families

We offer tailor-made solutions,
services and products to satisfy
high-end clients.



Close at hand

For any need and any answer.

Wherever you want, however you want:
in branch and on digital platforms,
24 hours a day.

145
Branches¹

1,051
Private Bankers²



Data as at 31 December 2023.

(1) Of which 51 sub-branches.

(2) Figure includes 113 agents (independent professionals on agency contracts).

Increasing international presence to facilitate business overseas

Today we can rely on Intesa Sanpaolo Wealth Management, Reyl Intesa Sanpaolo and numerous Group partners.



Main partners

Specialised in International Wealth Management solutions and services



A comprehensive range and extraordinarily flexible solutions



Advisory and investment

- Financial Advisory
- Asset management
- Alternative products
- Insurance products
- Funds and SICAVs
- Dedicated issues



Banking and lending solutions

- Current accounts
- Cards
- Lending services
- Digital payments
- Safe deposit boxes



Wealth Management

- Wealth Advisory
(lending, corporate finance, investment solutions,
succession planning and Charity & Philanthropy)
- Family Office
- Fiduciary and Trust services
- Real Estate Advisory
- Art Advisory

Exclusive financing services

To make your projects
and dreams a reality.



Personalised solutions
for individuals, families and businesses



Modular and personalised loans
to meet all needs



Wide range of mortgage loans
through Intesa Sanpaolo branches throughout Italy



Leasing solutions
Backed by the experience of Intesa Sanpaolo



Eleuterio Pagliano
(Casale Monferrato, Alessandria, 1826 - Milan, 1903)

The Geography Lesson, 1880
oil on canvas, 125.7 x 180 cm



Fondazione Cariplo Gallerie d'Italia
Collection - Piazza Scala, Milan

The certainty
of a
**global
vision** and
tailor-made
services



From Private Banking to Wealth Management

Comprehensive management of our clients' financial, real estate and corporate assets.

The certainty of a
global vision and
tailor-made
services

Focused and highly valuable advisory services

To preserve and grow overall wealth
over time.

WEADD

Advanced advisory services
for clients seeking an
innovative and professional
service.

PRIVATE
ADVISORY

A highly personalised service,
conceived for the most
sophisticated financial needs
and significant wealth.

WM WEALTH
MANAGEMENT

A dedicated centre of excellence,
with professionals from all sectors
and able to confidentially manage
all assets with peace of mind.

Complexity of assets and needs

Continuous innovation to always be on the cutting edge

State-of-the-art tools and processes to serve every client.

Risk management

Dedicated tools and reports designed to carefully and systematically manage risk, to identify the best investment strategy, and safeguard the value of assets over time.

Services that make everyday life easier

Multi-channel solutions for total freedom of access to the bank's services.

Instruments and products

Continuous design of investment solutions to address new and specific needs of clients.

Sustainable solutions

Sustainability factors are a key element of our advisory services: the range of products offered includes financial products with sustainable characteristics and investment objectives.

Choosing to build the future. Together

A full range of products and services
aligned with ESG criteria.

Leaders in social and environmental responsibility

Solutions that meet ESG criteria and financial products that are inherently sustainable, balancing the risk, return and diversification objectives required for superior portfolio management.

A full range of products and services designed to satisfy the interests of clients in terms of sustainability

The product mix currently comprises funds, asset management and insurance products that clients can rely on to build a truly sustainable portfolio.



Antonio Canova

Hebe

White marble, From 1796 to 1817

Gallerie d'Italia - Canova Exhibition | Thorvaldsen
The Birth of Modern Sculpture

Hermitage Museum Collection.

Photo: Guilhelm Vellut

Disclaimer

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